

## MARKETING MAIL

### Letters - Automation

For pieces 3.5 ounces or less

| ENTRY POINT | CARRIER ROUTE |                   |              | AUTOMATION |         |       | NONAUTOMATION MACHINABLE |       |
|-------------|---------------|-------------------|--------------|------------|---------|-------|--------------------------|-------|
|             | SATURATION    | HIGH DENSITY PLUS | HIGH DENSITY | 5-DIGIT    | 3-DIGIT | MIXED | 3-DIGIT                  | MIXED |
| None        | 0.255         | 0.286             | 0.389        | 0.395      | 0.435   | 0.467 | 0.436                    | 0.473 |
| DSCF        | 0.234         | 0.265             | 0.368        | 0.374      | 0.414   | -     | 0.415                    | -     |

### Letters - Nonautomation

For pieces 4 oz or less

| ENTRY POINT | CARRIER ROUTE |                   |              |       | NONMACHINABLE |         |       |
|-------------|---------------|-------------------|--------------|-------|---------------|---------|-------|
|             | SATURATION    | HIGH DENSITY PLUS | HIGH DENSITY | BASIC | 5-DIGIT       | 3-DIGIT | MIXED |
| None        | 0.308         | 0.373             | 0.404        | 0.504 | 0.886         | 1.090   | 1.299 |
| DSCF        | 0.267         | 0.332             | 0.363        | 0.463 | 0.845         | 1.049   | -     |

### Flats - Carrier Route, Automation & Nonautomation

For pieces 4.0 ounces or less

| ENTRY POINT | CARRIER ROUTE |       |                   |              |       | AUTOMATION |         |       | NONAUTOMATION |         |       |
|-------------|---------------|-------|-------------------|--------------|-------|------------|---------|-------|---------------|---------|-------|
|             | SATURATION    | EDDM  | HIGH DENSITY PLUS | HIGH DENSITY | BASIC | 5-DIGIT    | 3-DIGIT | MIXED | 5-DIGIT       | 3-DIGIT | MIXED |
| None        | 0.308         | 0.309 | 0.373             | 0.404        | 0.504 | 0.783      | 1.021   | 1.260 | 0.886         | 1.090   | 1.299 |
| DSCF        | 0.267         | 0.268 | 0.332             | 0.363        | 0.463 | 0.742      | 0.980   | -     | 0.845         | 1.049   | -     |
| DDU         | 0.258         | 0.259 | 0.323             | 0.354        | 0.454 | -          | -       | -     | -             | -       | -     |

## FIRST-CLASS MAIL

### Postcards

| 5-DIGIT | 3-DIGIT | MIXED | PRESORT MACHINABLE | SINGLE PIECE |
|---------|---------|-------|--------------------|--------------|
| 0.453   | 0.478   | 0.495 | 0.501              | 0.650        |

### Letters

1st Class Letters not over 3.5 oz.

| WT (OZ) | AUTOMATION |         |       | NONAUTOMATION MACHINABLE |       | NONAUTOMATION NONMACHINABLE |         |       |
|---------|------------|---------|-------|--------------------------|-------|-----------------------------|---------|-------|
|         | 5-DIGIT    | 3-DIGIT | MIXED | 3-DIGIT                  | MIXED | 5-DIGIT                     | 3-DIGIT | MIXED |
| 1       | 0.621      | 0.672   | 0.707 | 0.674                    | 0.721 | 0.844                       | 0.979   | 1.128 |
| 2       | 0.621      | 0.672   | 0.707 | 0.674                    | 0.721 | 0.844                       | 0.979   | 1.128 |
| 3       | 0.621      | 0.672   | 0.707 | 0.674                    | 0.721 | 0.844                       | 0.979   | 1.128 |
| 3.5     | 0.621      | 0.672   | 0.707 | 0.674                    | 0.721 | 0.844                       | 0.979   | 1.128 |

### Metered/Indicia Single-Piece Machinable

| 1 OZ. | 2 OZ. | 3 OZ. | 3.5 OZ. |
|-------|-------|-------|---------|
| 0.780 | 1.070 | 1.360 | 1.650   |

### Stamped Single Piece

| 1 OZ. | 2 OZ. | 3 OZ. | 3.5 OZ. |
|-------|-------|-------|---------|
| 0.820 | 1.110 | 1.400 | 1.690   |

### Flats

| WT (OZ) | AUTOMATION |         |       | NONAUTOMATION |  |
|---------|------------|---------|-------|---------------|--|
|         | 5-DIGIT    | 3-DIGIT | MIXED | PRESORTED     |  |
| 1       | 1.025      | 1.264   | 1.585 | 1.590         |  |
| 2       | 1.315      | 1.554   | 1.875 | 1.880         |  |
| 3       | 1.605      | 1.844   | 2.165 | 2.170         |  |
| 4       | 1.895      | 2.134   | 2.455 | 2.460         |  |
| 5       | 2.185      | 2.424   | 2.745 | 2.750         |  |
| 6       | 2.475      | 2.714   | 3.035 | 3.040         |  |
| 7       | 2.765      | 3.004   | 3.325 | 3.330         |  |
| 8       | 3.055      | 3.294   | 3.615 | 3.620         |  |
| 9       | 3.355      | 3.594   | 3.915 | 3.920         |  |
| 10      | 3.655      | 3.894   | 4.215 | 4.220         |  |
| 11      | 3.955      | 4.194   | 4.515 | 4.520         |  |
| 12      | 4.265      | 4.504   | 4.825 | 4.830         |  |
| 13      | 4.575      | 4.814   | 5.135 | 5.140         |  |

1st Class Flats over 13 oz. pay Priority Mail prices.

## NONPROFIT MARKETING MAIL

### Letters - Carrier & Automation

For pieces 3.5 ounces or less

| ENTRY POINT | CARRIER ROUTE |                   |              | AUTOMATION |         |       | NONAUTOMATION MACHINABLE |       |
|-------------|---------------|-------------------|--------------|------------|---------|-------|--------------------------|-------|
|             | SATURATION    | HIGH DENSITY PLUS | HIGH DENSITY | 5-DIGIT    | 3-DIGIT | MIXED | 3-DIGIT                  | MIXED |
| None        | 0.160         | 0.178             | 0.181        | 0.185      | 0.225   | 0.257 | 0.226                    | 0.263 |
| DSCF        | 0.139         | 0.157             | 0.160        | 0.164      | 0.204   | -     | 0.205                    | -     |

### Letters - Nonautomation

For pieces 4 oz or less

| ENTRY POINT | CARRIER ROUTE |                   |              |       | NONMACHINABLE |         |       |
|-------------|---------------|-------------------|--------------|-------|---------------|---------|-------|
|             | SATURATION    | HIGH DENSITY PLUS | HIGH DENSITY | BASIC | 5-DIGIT       | 3-DIGIT | MIXED |
| None        | 0.186         | 0.227             | 0.324        | 0.424 | 0.619         | 0.823   | 1.032 |
| DSCF        | 0.145         | 0.186             | 0.283        | 0.383 | 0.578         | 0.782   | -     |

### Flats - Carrier Route, Automation & Nonautomation

For pieces 4.0 ounces or less

| ENTRY POINT | CARRIER ROUTE |       |                   |              |       | AUTOMATION |         |       | NONAUTOMATION |         |       |
|-------------|---------------|-------|-------------------|--------------|-------|------------|---------|-------|---------------|---------|-------|
|             | SATURATION    | EDDM  | HIGH DENSITY PLUS | HIGH DENSITY | BASIC | 5-DIGIT    | 3-DIGIT | MIXED | 5-DIGIT       | 3-DIGIT | MIXED |
| None        | 0.186         | 0.187 | 0.227             | 0.324        | 0.424 | 0.516      | 0.754   | 0.993 | 0.619         | 0.823   | 1.032 |
| DSCF        | 0.145         | 0.146 | 0.186             | 0.283        | 0.383 | 0.475      | 0.713   | -     | 0.578         | 0.782   | -     |
| DDU         | 0.136         | 0.137 | 0.177             | 0.274        | 0.374 | -          | -       | -     | -             | -       | -     |

## COMMINGLE RATES

### Standard Mail - All Inclusive Rate

| WEIGHT         | UNIT COST |
|----------------|-----------|
| <1.50 oz.      | 0.4065    |
| 1.5 to 2.0 oz. | 0.4085    |
| 2.0 to 2.5 oz. | 0.4110    |
| 2.5 to 3.0 oz. | 0.4140    |
| 3.0 to 3.5 oz. | 0.4170    |
| Nonautomation  | 0.4765    |

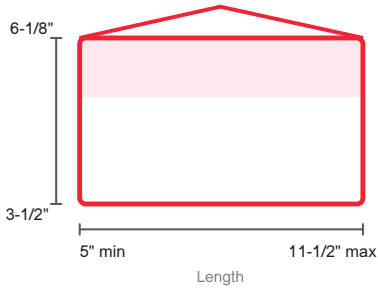
### Nonprofit Mail - All Inclusive Rate

| WEIGHT         | UNIT COST |
|----------------|-----------|
| <1.50 oz.      | 0.1933    |
| 1.5 to 2.0 oz. | 0.1955    |
| 2.0 to 2.5 oz. | 0.1980    |
| 2.5 to 3.0 oz. | 0.2010    |
| 3.0 to 3.5 oz. | 0.2040    |
| Nonautomation  | 0.2605    |

Nonauto Pieces over 1% of mailing or a minimum of 200 pieces will be charged at the nonautomation rates.

## PHYSICAL STANDARDS

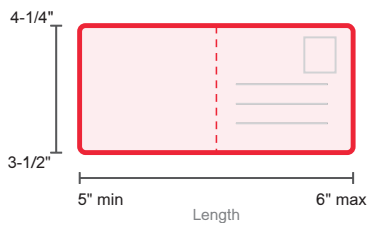
### LETTERS



|                     | MINIMUM | MAXIMUM |
|---------------------|---------|---------|
| length              | 5"      | 11-1/2" |
| height              | 3-1/2"  | 6-1/8"  |
| thickness           | 0.007"  | 1/4"    |
| weight (presorted)  | -       | 3.5 oz. |
| weight (automation) | -       | 3.5 oz. |

Letters meeting one or more of the nonmachinable characteristics in DMM 101.1.2 are also subject to the \$0.49 nonmachinable surcharge.

### POSTCARDS



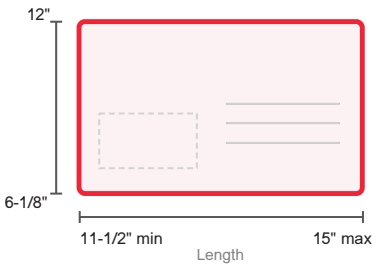
#### Standard Postcards:

|           | MINIMUM | MAXIMUM |
|-----------|---------|---------|
| length    | 5"      | 6"      |
| height    | 3-1/2"  | 4-1/4"  |
| thickness | 0.007"  | 0.016"  |

#### Large Postcards:

|           | MINIMUM | MAXIMUM |
|-----------|---------|---------|
| length    | 5"      | 9"      |
| height    | 4-1/2"  | 6"      |
| thickness | 0.009"  | 0.016"  |

### LARGE ENVELOPE (FLATS)



|           | MINIMUM | MAXIMUM |
|-----------|---------|---------|
| length    | 11-1/2" | 15"     |
| height    | 6-1/8"  | 12"     |
| thickness | 1/4"    | 3/4"    |
| weight    | -       | 13 oz.  |

#### Flats subject to parcel prices:

- Not flexible (does not bend by at least 1" along length or 2" along height)
- Not rectangular
- Not uniform in thickness (up to 1/4")

Letters (min. size 5" x 6") can qualify as an automation flat as long as it meets all other requirements for flats.

## PERMIT FEES

| FEE TYPE           | AMOUNT          |
|--------------------|-----------------|
| Permit Application | <b>\$390.00</b> |
| Annual Fee         | <b>\$390.00</b> |

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